SACHIN SHRESTHA

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EDUCATION

Rutgers Business School — Newark, NJ
- Bachelor of Science, Management Information Systems | GPA: 3.6 — Dec 2027
- Dean's List, Spring 2026

Hudson County Community College — Jersey City, NJ
- Associate of Science in Business Administration | GPA: 3.8 — Dec 2025
- Honors: Magna Cum Laude, Phi Theta Kappa Honors Society, Hudson Scholar

EXPERIENCE

Apple, New York — August 2026 - Present
Product Specialist
- Guided 100+ users through device and ecosystem decisions by evaluating technical trade-offs, while supporting onboarding and adoption for 20+ users per shift

HAB Bank, New York — June 2026 - July 2026
Information Technology Intern
- Defined a secure, cost-conscious path for an AI enabled developer workflow by evaluating 4 AI frameworks and 5 enterprise tools across security, cost, and integration; recommendations shaped a VP-led pilot proposal presented to the CEO
- Analyzed financial statements, ratio trends, and global news for 10+ international financial institutions, synthesizing cross-departmental data across IT, Credit Risk, and Operations to inform internal risk models
- Reduced friction in compliance review by standardizing 2,500+ ambiguous global place names into a consistent tagging schema, improving address-matching accuracy and cutting manual review time

New Jersey Office of Innovation, Remote — Sep 2025 - Dec 2025
AI for Impact Fellow
- Identified ways to optimize statewide programs reaching 2.5M+ residents by analyzing 30+ campaigns across 10 states, synthesizing 15 best practices into three strategic recommendations, and pitching them to 20+ state executives
- Cut manual data review time by 45% through AI-assisted ETL workflows using Perplexity and Gemini for data and content analysis

Beats by Dre (via Extern), Remote — May 2025 - Sep 2025
Data Analytics Extern
- Revealed 67% purchase intent among ages 18-34 by cleaning and analyzing 5,000+ survey responses in Python, using Claude to support segmentation and text analysis
- Translated willingness-to-pay data into $50-$200 price tiers by segmenting respondents across $50K-$125K income brackets and building pricing models in Python and Excel
- Made customer tradeoffs visible by building an interactive Excel dashboard across five dimensions: pricing, features, channels, demographics, and risk

PROJECTS

Crack the Algo (AI Job Compatibility Analyzer) | JavaScript, Node.js, Gemini API, Vercel | *crackthealgo.app*
- Built and deployed a full-stack AI app (Node.js, Gemini API, Vercel) that scores a resume against a job description in under 15 seconds; added rate limiting and CORS restrictions to control cost
- Documented architecture, API flow, and requirements; designed a 4-dimension Gemini scoring framework for resume-to-job matching
- Found that 90% of visitors left the landing page without trying the analyzer; cut the text and simplified the UI, reducing drop-off to 70%; tested the redesign with 5 peers and added a contact button for feedback

Johnson & Johnson Case Competition | Rutgers Business School
- Developed a go-to-market strategy for a surgical suture product with a team of 5, across five decision points including pricing and market entry; built supporting financial models and presented to a judging panel

TECHNICAL SKILLS

- Programming & Data Tools: SQL, HTML, CSS, JavaScript, Python, Excel, Tableau, Power BI
- AI & Automation: Generative AI, Prompt Engineering, Gemini/Claude APIs, n8n, LLMs
- Core Competencies: User Research, Product Roadmapping, Product Lifecycle, Market Research, Technical Documentation, Process Optimization, Data-Driven Decision Making, Stakeholder Communication, A/B Testing

CERTIFICATIONS

Responsible AI for Public Professionals, State of New Jersey | Google Prompting Essentials, Google | Learning SQL, LinkedIn Learning